Easter Seals El Mirador

Clinical Narrative IT Narrative Enterprise Narrative





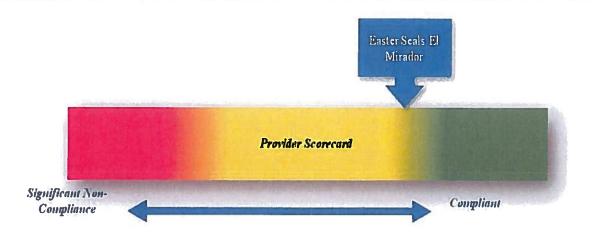
EASTER SEALS EL MIRADOR BEHAVIORAL HEALTH PROVIDER AUDIT

Case File Audit

Dates of Onsite Review	March 13 – 20, 2013
Main Point of Contact at Facility	Patsy Romero, Chief Operating Officer
Extrapolated Date of Service Overpayments	\$772,016
Actual Longitudinal Overpayments	\$78,854
Total Overpayments	\$850,870

Scorecard results are as follows:

Random Sample Compliance Rate	Longitudinal Compliance Rate
87%	72%



This scorecard result translates to the following Risk Tier:

- 2 Significant volume of findings that include missing documents
- Provide trainings and clinical assistance as needed.
- Potentially embed clinical management to improve processes.



Provider Overview

Santa Maria El Mirador provides behavioral health services in Alcalde and Santa Fe, New Mexico. Within these locations, Santa Maria El Mirador delivers behavioral health services including community living services, supported employment, meaningful day activities services, training institutes, greenhouse and camp and recreation services. PCG was tasked with reviewing several of these programs for compliance with New Mexico regulations.

Payer	\$ Claims Paid FY12	\$ Claims Paid Audit Period
BHSD	0	0
CYFD	33,765	137,675
Medicaid FFS	311,665	1,802,419
Medicaid MCO	3,304,250	12,345,189
NMCD	0	0
Other	0	0
Grand Total	3,649,680	14,285,283

Audit Team Observations

- An entrance conference was held within the first hour of the team's arrival onsite. Chief Executive Officer Mark Johnson and Program Director Patsy Romero were offsite at the time of the entrance conference but would later introduce themselves to the team and inquire as to whether all requested documentation was being provided.
- Paper copies of progress notes were provided within hours of the conclusion of the entrance conference. Staff indicated that files would need to be gathered from multiple locations and that some would be delivered via shipment while others could be driven to Santa Fe from other locations.
- The team moved to Easter Seals' office location in Taos to conduct the bulk of the data collection processes since the majority of clinical and personnel files are stored at that location.



- Files were provided primarily in hard copy and PCG pulled the relevant documentation from the files. A number of files were provided electronically, having been scanned by Easter Seals staff.
- Clinical Reviewers noted the following general findings:
 - o Comprehensive Clinical Assessments were not always provided to determine/support medical necessity for the billed service or the provided assessments were not up to date for the date of service under review.
 - o Treatment plans were missing, not up to date, and/or not individualized per consumer.
 - o Progress Notes/Recipient Documents were missing, incomplete, and insufficient of necessary information.

Random Date of Service Claim Review

PCG reviewed one hundred and fifty (150) random date of service claims for July 1, 2009 through January 31, 2013. Below is a table showing the relevant programs that were included in PCG's random audit sample and the resulting findings:

Procedure Code	Program Description	# of Claims Reviewed	\$ Value Claims Reviewed	# Claims Failed	\$ Value Claims Failed	% Claims Failed
90801	Psychiatric Diagnostic Evaluation	1	87			0.0%
90806	Outpatient—45-50 minutes	4	268			0.0%
90812	Interactive Psychotherapy—45-50 minutes	7	490	1	71	14.3%
90814	Interactive Therapy—75-80 minutes	1	80			0.0%
90834	Outpatient -45 minutes	1	68	1	68	100.0%
90847	Family Therapy	7	543	1	78	14.3%
90849	Outpatient Psychotherapy Services	1	24			0.0%
90853	Group Therapy	4	124	4	124	100.0%
90862	Medication Management	4	272	2	136	50.0%



H2014	Behavior Management Services	99	14,953	10	1,327	10.1%
H2015	HO, HN, HM—CCSS	3	327	1	188	33.3%
S5145	Treatment Foster Care	18	2,853			0.0%
Grand To	tal	150	20,088	20	1,990	13.3%

Specific Random Sample Review Findings

For each program reviewed, PCG identified the level of compliance and any specific areas of concern. Below is a table showing each of the non-compliant claims PCG validated, the reason(s) why the claim was found to be out of compliance, and the area(s) of concern PCG identified:



Proc Code	Recipient DOS	Assessment // Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
H2014	VL 06/30/2010	Fail	Fail	NA	Pass	NA	Pass	NA	NA	NA	Psychosocial assessment invalid. No signature. Missing documentation: There is no treatment plan found for this client.
H2014	CB 08/07/2010	Fail	Pass	NA	Pass	NA	Pass	NA	NA	NA	Psychosocial Assessment dated 9/10/09 does not show risk of inpatient hospitalization, residential treatment or separation from family. No documented history of hospitalization or out-of-home placement.
H2014	LD 07/09/2012	Fail	Fail	NA	Pass	NA	Pass	NA	NA	NA	Documentation does not support risk of inpatient hospitalization, residential treatment, separation from family or hx of out of home placement. Initial treatment plan does not mention working with the family, treatment plan review in file is dated 7/17/12 and is not applicable to date of service. Generic, broad goals/interventions.
H2014	LC 08/13/2012	Fail	Fail	NA	Pass	NA	Pass	NA	NA	NA	Client is not at risk of out of home placement, document states she has always lived with her father and has a close relationship with her step mother, she is not at risk of being placed in a more restrictive environment. Missing documentation: Leann Martinez and Sally Warnick not on staff roster.
H2014	BD 01/04/2011	Fail	Fail	NA	Fall	NA	Fail	NA	NA	NA	Missing Document: Psychosocial assessment/ updates; treatment plan and updates. Billie Apodaca signed this note for 1/4/11—time from 8am to 3;15pm—This progress note for 1/4/11 BMS does not check off the Target Behaviors, interventions or Positive behaviors observed. H2014—Behavior Management Services(NMAC 8.322.3; LOC 745.2)—.
H2014	AJ 01/25/2013	Pass	Fail	NA	Pass	NA	Pass	NA	NA	NA	Treatment plan designed primarily around the client in the school environment.
H2014	RS 07/21/2009	Fail	Fail	NA	Fail	NA	Fail	NA	NA	NA	Missing Documentation- Psychosocial assessment and Treatment plan not found. Only documentation found for this client is a BMS Daily log BUT is dated 9/25/09 so nothing on file

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						T -					for this DOS.
H2014	DM 11/21/2011	Pass	Pass	NA	Fail	NA	Fail	NA	NA	NA	Progress note indicates the time in Is 12:00, time out is 12:30=2 units. The billing on this claim is for 24 units. Missing documentation- The BMS Provider April Unaccarato (Sp?) not on the staff list.
H2014	AE 01/23/2012	Pass	Pass	NA	Pass	NA	Fail	NA	NA	NA	Unable to locate a signature on this note. There is no signature a bottom of the document
H2014	CS 02/29/2012	Pass	Pass	NA	Pass	NA.	Fail	NA	NA.	NA	BMS daily log not signed for this day-H2014—Behavior Management Services (NMAC 8.322.3; LOC 745.2).
H2015	RIF 05/10/2010	Fail	Fail	Fail	Fail	NA	Pass	NA	NA	NA	Missing documentation- There is not a Psychosocial assessment prior to DOS. Review is dated 10-6-2010. Missing documentation There is not a Psychosocial assessment prior to DOS. Review is dated 10-6-2010. No documentation about safety issues. Can not verify this, note was used as a transportation.
90812	AE 12/01/2011	NA	NA	NA	NA	NA	NA	NA	NA	Fall	Q19: H2(14—Behavior Management Services(NMAC 8.322.3; LOC 745,2) and 90806—Outpatient—45-50 minutes—(NMAC 8.310.8) (90812) two services rendered on the same day at the same timp.
Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Commerts
90834	LH 01/10/2013	NA	NA	NA	NA	NA	NA	NA	NA	Fail	Billing BMS and outpatient at the same time for the same day. Duplicate Billing. There are two services for this date 1/10/13 a BMS (per note from 8am to 12pm) and this outpatient from 11;15 to 12pm. Therefore the times do not match as it is indicated he was receiving BMS and at the same time receiving outpatient therapy.
90847	CJ 0 7 /13/2010	NA	NA	NA	NA	NA	NA	NA	NA	Fail	This family therapy session from 1;30pm to 2;30pm signed by Sally Warnick, LISW and CCSS Progress note from 2:15 to 2;45pm on 7/13/10 singed by Pat Martinez (7)

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90853	CE 01/16/2013	NA	NA	NA NA	NA	NA	NA	NA	NA	Fail	Goals unmeasurable, interventions not specific to the consumer. Treatment plan not individualized, interventions not specific to the consumer, no information about group therapy, 90853—Group Therapy—(NMAC 8.310.8) Q15: there is no documentation of group therapy as a part of the treatment plan-90853—Group Therapy—(NMAC 8.310.8)—Treatment plan indicates outpatient with Terri Richards, but no indication of group.
90853	FN 07/17/2009	NA	NA	NA	NA	NA	NA	NA	NA	Fail	Treatment plan did not relate to the individualized needs of the consumer. Provider is listed as rendering the service instead of required practitioner.
90853	GJ 07/13/2009	NA	NA	NA	NA	NA	NA	NA NA	NA	Fail	Illegible signature to determine rendering staff. Provider is listed as rendering the service instead of practitioner.
90853	HI 01/27/2010	NA	NA	NA	NA	NA	NA	NA	NA	Fail	No qualifications submitted for rendering provider Francine Lindburg.
90862	AJ 11/21/2012	NA	NA	NA	NA	NA	NA	NA	NA	Fail	No medication consent submitted for review.
90862	LD 08/30/2011	Pass	Pass	Pass	Pass	Pass	Pass	Fail	Pass	Pass	No medication consent submitted for review.

150



Sampling Definition: Sampling is a statistical technique designed to produce a subset of elements drawn from a population, which represents the characteristics of that population. The goal of sampling is to determine the qualities of the population without examining all the elements in that population. Random selection of claims is necessary in order to produce a valid sample. In a random sample, claims are selected from a population in such a way that the sample is unbiased and closely reflects the characteristics of the population.

Sampling Frame Size: Total-number of claims from universe of claims from which the sample was selected.

Sampling Unit: The entire claim amount.

Time Period: 7/1/2009 - 1/31/2013

Sample Size: Sample size is 150 claims.

Extrapolation: The overpayment was identified using the lower bound of the 90% confidence

interval.

Sample Size

Santa Maria El Mirador

Total Paid for Sample \$20,088

Sampling Frame Size 103,733

Number of Sample Claims with Overpayments 20

Tentative Overpayment Using Lower Bound of the 90%
Confidence Interval
\$772,016

Longitudinal File Review

PCG selected between one and five of high risk procedure codes at each reviewed provider and then selected the five recipients who accounted for the highest dollar billing associated with each selected procedure code. PCG then performed an administrative and clinical review of 100 percent of the claims associated with each selected procedure code and recipient which were paid during calendar year 2012. Below is a table showing the relevant programs that were included in PCG's longitudinal file review and the resulting findings:



Proc Code	Program Description	# of Cases Reviewed	# Claims Reviewed	\$ Claims Reviewed	# Claims Failed	\$ Value Claims Failed	% Claims Failed
H2014	Behavior Management Services	5	980	118,604	292	36,441	29.8%
85145	Treatment Foster Care	5	1,321	187,806	348	42,413	26.3%
Grand Total		10	2,301	306,409	640	78,854	27.8%

Provider Credential Review

For all random date of service claims and longitudinal files reviewed, PCG requested provider credential information for each of the clinicians or other staff that had rendered the service. The table below shows the number of staff reviewed by provider type:

Provider Type	# Reviewed
Therapist	5
Therapeutic Foster Care	3
IOP	1
Psychologist	1
BMS	66
Total Staff Reviewed	76



IT/Billing System Audit

System Overview

Easter Seals El Mirador uses Medisoft for case tracking and billing system. Medisoft is a 3rd party, cloud based billing system based on Microsoft technology.

Bill process

Medisoft uses Optum Netwerkes ACH to submit their bills for processing and payment. Data intake forms are entered into the Medisoft system and electronically scanned and stored on a secure file server. All PCs are encrypted.

IT Contacts

- Walter Sadlowski IT Admin
- Carmela Dominguez, Senior Accountant
- Mike Easley, Controller

Application Controls - System Walkthrough

All data intake information collected on paper and encounter data is entered into the Medisoft 3rd party system. The paper forms are keyed in by a small number of staff. The claims are billed on a monthly basis.

The El Mirador office is the central accounting office for Raton and Taos also. After claims are submitted by Taos and Raton a spreadsheet of their billings are sent to Carmela Dominguez and Mike Easley for review. Both of them analyze the billings and review the data for increases or decreases.

IT Strengths and Weaknesses

Strengths:

- The Medisoft software application is provided by a division of Mckesson, a \$123 billion dollar health company.
- The Medisoft software is a cloud based, practice management software application that is secure and backed up on a regular basis.
- Medisoft user names and passwords are not shared and are distributed to individual users.



- Claims and remittances are sent and received electronically through Networks ACG clearing house.
- The system has reports to reconcile billings and remittances.
- None of the staff have access to the billing system source code.
- Formal training to use the system is provided to the users.

Weaknesses:

The weaknesses identified below are common among all the providers we audited, especially the three groups that are organized under El Mirador (El Mirador, Taos and Raton), because they all use the same system and owned and managed by the same central corporation.

Application controls may be compromised by the following application risks:

- All data forms are keyed into the application by a few individuals. Despite the
 application's data entry edits there is opportunity for data entry error. There should be a
 periodic audit of the stored electronic form and the corresponding data that is stored
 online (e.g. compare # of units and procedures) to see if differences exist.
- There is opportunity for clerical staff to create and manage fictitious clients and providers. Independent audits on a periodic basis are needed to verify both the provider and patient and the patient's condition exists.

Recommendations

- Verify that billing data in 837s and remittance data in 835s balance out using the Medisoft accounting reports or other available reports. Confirm that billings and remittances match to progress notes and billing data in the Medisoft system.
- On a monthly or quarterly basis create a process to verify that patient treatment documentation stored as an image on the image server matches what is in the Medisoft database to prevent data entry mistakes.



Enterprise Audit

Provider Specific Methodology

PCG utilized a consistent, systematic approach to conducting the enterprise audit of Easter Seals El Mirador (ESEM). PCG began by locating ESEM's legal entity, its officers, and organizers. PCG also reviewed initial founding and leadership information on CAI. This organization was formerly Santa Maria El Mirador. As such PCG reviewed both Santa Maria El Mirador and Easter Seals El Mirador (ESEM). We also reviewed the financials of a related foundation (The Knights of Templar).

PCG located and reviewed ESEM's audited financial statements and tax data. PCG recorded and reviewed recent officers, key employees, and independent contractors. PCG also searched for other entities owned by key employees and contractors. PCG located related parties and analyzed both the parties and the relationships, reviewing for potential conflicts of interest.

PCG assembled the financial data and analyzed it, looking at key ratios, trends, and tracking variances. PCG tracked the organization's addresses and reviewed ownership of property online or through the county assessor's office. Finally, PCG performed media and court record searches on the organization or related individuals.

Audit Observations

The organization provides active rehabilitative services, including residential and day treatment services. The organization has a related foundation, The Knights of Templar, which exists for the sole benefit of ESEM. However, each organization is governed by a different board of directors thus prohibiting the consolidation of both entities.

Key Staff

First Name	Last Name	Position	
Larry	Lujan	Director	
Beth	Sultemeier	Director	
Kirt	Flanagan	Director	
Jane	Amos	Director	
Mark	Johnson	President/CEO	
John	DePaula	Deputy Director	
Eloy	Duran	Deputy Director	
Loretta	Garduno	Program Director	



Margaret	Trivino	Health Service Coordinator
John	Petty	President
Carmen	Rodriguez	VP
Alice	Witcher	Secretary
Allen	Hamilton	Treasurer
Manley	Allen	Liason (2010)

Financial Relationships

The Knights of Templar Foundation raises and advances funds for ESEM.

Summary of Findings and Recommendations

Findings	Recommendations
CEO, Mark Johnson, is cousin to board member Larry Lujan. The organization established a deferred compensation trust agreement for the benefit of the executive director. The trust provides payment of \$60K per year for seven years and upon reaching January 1, 2014, ten years upon termination of the director's employment for any reason.	This transaction should be evaluated for a determination of excess benefit. Mr. Johnson and Lujan should be evaluated to determine if they are disqualified persons.

List of Key Documentation Reviewed

Document/Source	Year (if applicable)
Audited Financial Statements	2011, 2010, 2009
Provider Organizational Chart	Current
Form 990 (Nonprofit filing)	2011, 2010, 2009
Contracts	



Balance Sheet		FY2010		FY2011
Assets				
Cash & cash equivalents	\$	446,566.00	\$	214,327.00
Receivables, net of allowance for doubtful accounts of approx.	4			
\$122k (FY2012) & \$178k (FY2011)	\$	908,616.00	\$	980,910.00
Prepaid expenses	\$	59,596.00	\$	71,042.00
Due from affiliated organization	\$	730,605.00	\$	376,912.00
Property & equipment, net	\$	604,660.00	\$	523,966.00
Capitalized leased assets, net	\$	96,942.00	\$	69,723.00
Beneficial interest in the assets of affiliated organization	\$	2,545,671.00	\$	2,353,894.00
Investments held for Deferred Compensation Plan	\$	181,086.00	\$	287,579.00
Cash held for Deferred Compensation Plan	\$	101,328.00	\$	1,470.00
Client deposits	\$	3,670.00	\$	3,212.00
Deposits - rental	\$	7,200.00	\$	-
Total Assets	\$	5,685,940.00	\$	4,883,035.00
Liabilities				
Book overdraft	\$	-	\$	357,074.00
Accounts payable	\$	338,192.00	\$	552,199.00
Short-term borrowings	\$	290,978.00	\$	1,026,667.00
Salaries, wages & payroll taxes	\$	584,516.00	\$	642,999.00
Compensated absences	\$	536,207.00	\$	-
Deferred revenue	\$	32,856.00	\$	21,515.00
Current maturities of long-term debt	\$	76,311.00	\$	80,790.00
Current portion of deferred compensation	\$	60,000.00	\$	60,000.00
Current portion of capital lease obligations	\$	30,318.00	\$	33,981.00
Trust deposits held for clients	\$	3,670.00	\$	3,212.00
Long-term debt	\$	138,300.00	\$	57,977.00
Deferred compensation	\$	200,000.00	\$	221,844.00
Capital lease obligations	\$	68,635.00	\$	34,656.00
Total Liabilities	\$	2,359,983.00	\$	3,092,914.00
Net Assets	\$	3,325,957.00	s	1,790,121.00
Total Liabilities and Net Assets		5,685,940.00	\$	4,883,035.00



Income Statement		FY2010		FY2011		
Revenue						
Medicaid revenue	\$	8,772,743.00	\$	8,911,788.00		
Medicaid waiver	\$	1,135,310.00	\$	864,024.00		
Federal revenue	\$	370,086.00	\$	-		
Patient revenue	\$	4,965,689.00	\$	4,040,597.00		
Sales of products & services	\$	162,216.00	\$	112,992.00		
Other government grants & contracts	\$	6,061.00	\$	560.00		
Other	\$	30,817.00	\$	39,318.00		
Loss from affiliated organization: beneficial interest in the assets						
of affiliated organization	\$	(56,182.00)	\$	(191,777.00)		
Contributions	\$	86,000.00	\$	6,217.00		
Investment return	\$	10,016.00	\$	6,449.00		
Other interest & dividend income	\$	11,704.00	\$	13,186.00		
Gain on disposal of equipment	\$	-	\$	11,634.00		
Net assets released from restrictions	\$	-	\$	34,724.00		
Total Revenues and Support	\$ 15,494,460.00			\$ 13,849,712.00		
Expenses						
Intermediate care	\$	9,116,835.00	\$	8,630,006.00		
Outpatient behavioral health to children & youths	\$	3,464,096.00	\$	2,963,582.00		
Community integration	\$	1,363,806.00	\$	963,670.00		
Treatment foster care placement & support	\$	378,440.00	\$	349,290.00		
General & administration	\$	1,881,663.00	\$	2,444,276.00		
Total Expenses	\$ 16,204,840.00			\$ 15,350,824.00		
Change in temporarily restricted net assets	\$	34,724.00	\$	(34,724.00)		
Change in Net Assets	s	(675,656.00)	\$ (1,535,836.00)			
Net Assets, beginning of year	\$	4,001,613.00	\$	3,325,957.00		
Net Assets, end of year	s :	3,325,957.00	\$	1,790,121.00		

Presbyterian Medical Services

Clinical Narrative IT Narrative Enterprise Narrative





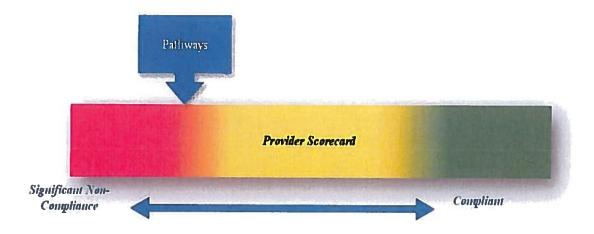
PRESBYTERIAN MEDICAL SERVICES BEHAVIORAL HEALTH PROVIDER AUDIT

Case File Audit

Dates of Onsite Review	February 27 – March 5, 2013				
Main Point of Contact at Facility	Stephen Hansen, Executive Director				
Extrapolated Date of Service Overpayments	\$4,327,784				
Actual Longitudinal Overpayments	\$161,843				
Total Overpayments	\$4,489,6				

Scorecard results are as follows:

Random Sample Compliance Rate	Longitudinal Compliance Rate
73%	40%



This scorecard result translates to the following Risk Tier:

- 2 Significant volume of findings that include missing documents
- Provide trainings and clinical assistance as needed.
- Potentially embed clinical management to improve processes.



Provider Overview

Presbyterian Medical Services provides behavioral health services in 23 Locations in New Mexico's 12 Counties - Los Alamos, Rio Arriba, Santa Fe, Catron, Sierra, Socorro, Torrance, San Juan, McKinley, Cibola, Sandoval, Valencia, Bernalillo. Within these locations, Presbyterian Medical Services delivers behavioral health services including; medical services, dental services, behavioral services, children services, training-services, hospice, developmental disabilities and senior services. PCG was tasked with reviewing several of these programs for compliance with New Mexico regulations.

Payer	\$ Claims Paid FY12	\$ Claims Paid Audit Period				
BHSD	4,239,011	12,968,149				
CYFD	160,947	1,009,095				
Medicaid FFS	1,072,448	3,443,981				
Medicaid MCO	6,101,599	18,389,414				
NMCD	46,142	291,389				
Other	0	144				
Grand Total	11,620,147	36,102,172				

Audit Team Observations

- Upon arrival at (PMS), the PCG team was immediately escorted to the office of the Executive Director, Stephen Hansen. PCG discussed the purpose of the audit with Mr. Hansen, who named Pippa Amick, the PMS compliance director, to act as the primary point of contact.
- The entrance conference lasted for approximately two hours. Much of that time was spent discussing the logistics of delivering case files to the Santa Fe location. In general, patient records are not stored at the Santa Fe location.
- PCG offered to drive to PMS sites and conduct work where files were located, with the
 exception of personnel and training documents, which are stored in hard copy in Santa
 Fe.



- PMS elected to deliver all case files and documents records electronically to PCG. This
 process entailed scanning paper records housed in PMS sites throughout the state and
 delivering them to PCG through Ms Amick.
- Case files did not conform to a consistent organizational format and in many cases, various records comprising a patient's file were delivered one by one over the course of multiple days. PCG understood this to be attributable to pulling paper from multiple sites, scanning it locally and sending it.
- PMS delivered case files to PCG over the course of several days. The process of
 collecting material from multiple sites appeared to cause a delay in the delivery of files,
 though PMS staff did provide all material that PCG requested.
- Clinical Reviewers noted the following general findings:
 - o Comprehensive Clinical Assessments were not always provided to determine/support medical necessity for the billed service or the provided assessments were incomplete of critical information.
 - o Treatment plans were missing, not up to date, and/or not individualized per consumer.
 - o Progress Notes/Recipient Documents were missing, incomplete, and insufficient of necessary information.

Random Date of Service Claim Review

PCG reviewed one hundred and fifty (150) random date of service claims for July 1, 2009 through January 31, 2013. Below is a table showing the relevant programs that were included in PCG's random audit sample and the resulting findings:

Procedure Code	Program Description	# of Claims Reviewed	\$ Value Claims Reviewed	# Claims Failed	\$ Value Claims Failed	% Claims Failed
90801	Psychiatric Diagnostic Evaluation	2	191	0	0	0.0%
90804	Outpatient—20-30 minutes	3	165	0	0	0.0%
90806	Outpatient—45-50 minutes	32	2,079	0	0	0.0%
90808	Outpatient—75-80 minutes	2	158	0	0	0.0%
90837	Outpatient—60 minutes	1	71	0	0	0.0%



90846	Family Therapy	I	67	0	0	0.0%
90847	Family Therapy	5	304	0	0	0.0%
90853	Group Therapy	13	324	0	0	0.0%
90862	Medication Management	18	933	0	0	0.0%
H0002	Behavioral Health Screening		40		40	100.0%
H0015	Intensive Outpatient Program	3	397	0	0	0.0%
H0039	Assertive Community Treatment	7	1,664	0	0	0.0%
H0048	Alcohol/Drug Testing	5	75	2	30	40.0%
H2015	HO, HN, HM—CCSS	27	1,298	24	1,160	88.9%
H2017	Psychosocial Rehabilitation	18	1,371	14	915	77.8%
H2033	Multi-Systematic Therapy	11	1,838	0	0	0.0%
T1007	Behavioral Health Treatment Plan Update	1	114	0	0	0.0%
Grand Total		150	11,088	41	2,145	27.3%

Specific Random Sample Review Findings

For each program reviewed, PCG identified the level of compliance and any specific areas of concern. Below is a table showing each of the non-compliant claims PCG validated, the reason(s) why the claim was found to be out of compliance, and the area(s) of concern PCG identified:



Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
H0002	MR 06/01/2011	Pass	NA	NA	NA	NA	Fail	NA	NA	NA	The clinician name is identified on this screening, but personnel documentation has not been reviewed to determine title, ticensure, etc. Donna Romero is identified clinician (no licensure or role is indicated) and there is a supervisor signature.
H0048	SJ 04/13/2011	Pass	NA	NA	Fail	NA	Pass	NA	NA	NA	No documentation is found of an H0048 encounter occurring on this (or any) date.
H0048	VJ 12/12/2011	Pass	NA	NA	Fail	NA	Pass	NA	NA	NA	No document indicating a drug test was found in documentation for this date of service.
H2015	AF 06/01/2011	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Although cited as having a BA degree - Valdez, Debra, other requirements were not met, as evaluated during review of her personnel file. Practitioner on claims data Valdez, Debra rendered services on this date but as indicated staff qualifications needed.
H2015	BC 06/22/2010	Pass	Pass	Pass	Fail	NA	Fail	NA	NA	NA	The "Risk" section of Progress Note was left blank, 5 units of service were given; 6 units (10 am -11:20 am) were billed. Toni Daukei personnel file was not received by provider for this review.
H2015	BC 07/24/2012	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Staff does not appear to meet basic requirements for CSW, as per CCSS guidelines.
H2015	BR 02/06/2012	Pass	Pass	Pass	Fail	NA	Fail	NA	NA	NA	Difficult to determine; no intervention was cited in Progress Note. Progress note does not reflect Sunits of time spent with consumer. "Interventions: Coaching/role paly as client explores expression of self with her housemates and others in her life". The credentials are not verified in provider documentation for this CSW to be billing the HN modifier. Greco, Eugenia H. The above cited practitioner does not meet requirements for CSW. The practitioner Greco, Eugenia H.does not meet requirements - Progress note and claims data coincide.

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H2015	GA 10/25/2012	Pass	Pass	Fail	Pass	NA	Fail	NA	NA	NA	Occurred via telephone. This CSW credentials indicate use of the HM modifer rather than the HN. Qualification clarification needed to assure correct billing modifier.
H2015	CL 10/07/2009	Pass	Pass	Pass	Pass	NA	Faii	NA	NA	NA	Personnel documentation of Ericka Kidd, CSW, indicates that she should be billed under the HM modifier. Training documented for E. Kidd is not sufficient for meeting CSW requirements.
H2015	FD 03/30/2012	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Telephone call.
H2015	FW 12/12/2011	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Joell Jones personnel record does not meet CSW requirements.
H2015	HC 11/13/2009	Pass	Pass	Fail	Fail	NA	Fail	NA	NA	NA	No Progress Note is in documentation for review.
H2015	HG 08/06/2009	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Alice Bybee, the rendering CSW, has not been validated for meeting requirements for CSW as per the personnel file review. PMS is listed, not the practitioner.
Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
H2015	HT 05/03/2012	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Personnel documentation for Vera Westbrook was not provided by provider. Personnel documentation for Vera Westbrook was not provided by provider.
H 20 15	HZ 09/29/2009	Fail	Pass	Pass	Pass	NA	Fail	NA	NA	NA	While the documentation does support consumer being in CCSS, there was reference in a second. Progress Note dated 9/29/09 that the consumer is in the PACT program, a service that is not to be provided in conjunction with CCSS. This staff Ivy Daniels does not meet CSW requirements. Mark Boschelli is on the claim; Ivy Daniels is the CSW who signed the Progress Note.
			Continue to Contin			and the same of the same of					
H2015	KG 11/28/2011 LK	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	The qualifications of Paula Jackson have yet to be verified. Claims data and progress note coincide.

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	07/22/2010		T			Г	T -	T			
H2015	LR 09/10/2012	Pass	Pass	Fail	Fail	NA	Fail	NA	NA	NA	Telephone call. The Progress Noted for this telephone call indicates an attempt to get client into detox; there is not much support in thie note for 4 units being billed. Personnel documentation indicates this staff has not met requirements for CSW distinction.
H2015	ME 08/02/2012	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Documentation collected has not included personnel records for this individual; therefore, credentials cannot be substantiated at this time.
H2015	MG 08/01/2012	Pass	Fall	Fail	Fail	NA	Falt	NA	NA	NA	Initial intake after incarceration. John, Evelina R files needed to determine qualifications. Documents signed during intake process and claims data coincide.
H2015	MJ 02/18/2011	Pass	Pass	Fail	Pass	NA	Fail	NA	NA	NA	Occurred in office. Patricia Vigil does not meet CCSS personnel requirements. Vigil, Patricia qualifications undetermined - Claims data and Progress note do coincide with this date of service.
H2015	SC 08/28/2012	Pass	Pass	Pass	Fail	NA	Pass	NA	NA	NA	Nothing was checked under the Risk box, including the option of "None".
H2015	SS 10/11/2011	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Pauline Reynolds did not meet requirements for service provided. Reynolds, Pauline lacks qualification to provide this service - Claims data and progress note coincide.
H2015	TG 01/11/2011	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Practitiner/staff list provided Gordon, Faun lacks qualifications for rendered service.
H2015	VR 04/25/2012	Pass	Pass	Fail	Pass	NA	Fail	NA	NA	NA	Face-to-face is implied but not actually cited. Documentation does not support this practitioner meeting CSW requirements.
H2015	WK 12/21/2010	Fail	Fail	Fail	Fail	NA	Fail	NA	NA	N A	No Treatment Plan evidenced in documentation collected for this consumer, therefore this is unknown. There is no Progress Note for this date of service. Document present however Dodson, Janet lacks qualifications as indicated by staff/practitioner list provided.: CCCS progress note needed for this date of service or billing code incorrect. Files available for date of service Narrative

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											Report-ASI-MV. Janet Dodson is the signator of the ASI-MV document dated with the above date of service. Evelina John is the CSW practitioner cited daims data.
Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
H2015	WQ 10/18/2011	Fail	Fail	Fail	Fail	NA	Fail	NA	NA	NA	Axis I = Adjustment Disorder 309.9 on the Psych Eval dated 10/27/2011, which does not meet CCSS criteria. Treatment Plan dated 11/25/2011 indicates (6) one time per week therapy sessions and no mention of CCSS. This Progress Note is occurring before the Treatment Plan was created. Location of service is not stated on this Progress Note. CCSS as an intervention is not mentioned in Treatment Plan. John, Evelina R qualifications needed.
H2017	AK 11/15/2012	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Travis Price, PSR, has not been verified as apporpriate for this level of care.
H2017	CA 06/26/2012	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Documentation provided with progress note lacks support of medical necessity.
H2017	GJ 08/27/2012	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Time or duration is not indicated on this Progress Note.
H2017	GK 08/23/2011	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	The credentials of the above cited CSW Jones, Joell cannot be substantiated with the docuemnts received by provider.
H2017	JJ 04/20/2011	Fail	Fail	Pass	Pass	Fail	Pass	NA	NA	NA	Consumer attending PSR since 2009. Seizure Disorder documented omitted on axes. Personnel records not received for Susan Pelayo, the staff indicated on the Progress Note.
H2017	LS 01/10/2012	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Michelle Warner (above) has not yet been verified as appropriate for providing the PSR level of care. Additionally, the signature for the progress note of this date of service is signed by JoAnn Martinez, Peer Support Specialist.
H2017	MK	Pass	Pass	Pass	Fail	Fail	Pass	NA	NA	NA	.PSR progress note needed. Files contain 4 sign in sheets for



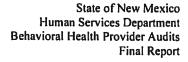
	05/19/2010										groups attended on this day. The Instructor box on the Class Note indicates two handwritten first names; legibility is an issue, as well as no title/role being given, nor the full name of the practitioners.
H2017	MP 07/29/2009	Pass	Fail	Fail	Fail	Pass	Pass	NA	NA	NA	The Progress Note for this date of service is for Individual Counseling, not PSR as cited above in billing.
H2017	PJ 02/01/2012	Pass	Fail	Pass	Pass	Pass	Pass	NA	NA NA	NA	PSR is minimally indicated in Service Plan. PSR is minimally indicated in Service Plan. One mention of PSR is indicated in the CCSS dominate Service Plan; this PSR intervention had to do with consumer teaching yoga to PSR class.
H2017	SC 05/02/2011	Fall	Pass	Pass	Pass	Fail	Fail	NA	NA	NA	Reynolds, Pauline does not meet staff qualifications. This Progress Note does not indicate anyone other than the PSS as present during the day (4-5 hours) of PSR interventions. Jones, Joeff lacks sufficient qualifications to provide this service.
H2017	SD 01/04/2011	Fail	Fail	Fail	Pass	Fail	Fail	NA	NA	NA	Lacks person centered plan for this consumers needs and cognitive functioning Tramatic Brain Injury present w/ TBI independant living service plan. Consumer is reported to have participated in PSR "for many years" Traumatic Brain Injury limits progression in program with recovery and resiliency plans unrealistic. Traumatic brain injury funding being used for consumer-PSR service notes relating to groups for this consumer do not promote appropriate interventions. Over use of PSR services - Documentation relating to possible loss of funding through medicald for this service — Facility at that time gained funding through TBI. Psychiatric assessment dated 5/2/08 unknown staff/practitioner "J Dunn, MD." Unable to determine. Progress note and claims data inconsistant for this date of service. States "Socail Skills/Sprit Club (Goals and Objectives) - Daisy will make an effort to come once a week to work in social skills/activities".
Proc	Recipient	Assessment	Treatment	Service	Psych /	Billing	Staffing	Consent	Pharma	Other	Comments

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Code	DOS	/ Screening	Plan	Delivery	Progress Notes		767	Forms	78		
H2017	SJ 12/28/2010	Pass	Pass	Pass	Pass	Fail	Fail	NA	NA	NA	Although a "Supervisor" space exists on this note template, it was left blank Currently, Susan Pelayo is not identifed as a PMS worker. Additionally, this document is not signed.
H2017	SM 11/19/2012	Pass	Fail	Fail	Fail	Fail	Pass	NA	NA	NA	No progress note is evident in documentation, although there is a sign-in sheet with this consumer's name on it for this date of service.
H2017	WG 09/26/2011	Fail	Fail	Fail	Pass	Fail	Pass	NA	· NA	NA	The Recovery Plan indicates need for CCSS rather than the PSR that is billed for this date of service. Part of session was at PMS, part was at SunWest Properties offsite. Vera Westbrook, CSW, is not listed on the staff list for this provider.

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Sampling Definition: Sampling is a statistical technique designed to produce a subset of elements drawn from a population, which represents the characteristics of that population. The goal of sampling is to determine the qualities of the population without examining all the elements in that population. Random selection of claims is necessary in order to produce a valid sample. In a random sample, claims are selected from a population in such a way that the sample is unbiased and closely reflects the characteristics of the population.

Sampling Frame Size: Total number of claims from universe of claims from which the sample was selected.

Sampling Unit: The entire claim amount.

Time Period: 7/1/2009 - 1/31/2013

Sample Size: Sample size is 150 claims.

Extrapolation: The overpayment was identified using the lower bound of the 90% confidence

interval.

Sample Size 150 Total Paid for Sample \$11,088 Sampling Frame Size 413,154 Number of Sample Claims with Overpayments 41 Tentative Overpayment Using Lower Bound of the 90% Confidence Interval \$4,327,784

Longitudinal File Review

PCG selected between one and five of high risk procedure codes at each reviewed provider and then selected the five recipients who accounted for the highest dollar billing associated with each selected procedure code. PCG then performed an administrative and clinical review of 100 percent of the claims associated with each selected procedure code and recipient which were paid



during calendar year 2012. Below is a table showing the relevant programs that were included in PCG's longitudinal file review and the resulting findings:

Proc Code	Program Description	# of Cases Reviewed	# Claims Reviewed	\$ Claims Reviewed	#-Glaims Failed	\$ Value Claims Failed	% Glaims Failed
H2015	HO, HN, HM— CCSS	5	547	47,123	514	43,650	94.0%
H2017	Psychosocial Rehabilitation	5	1,142	136,745	697	82,381	61.0%
H2033	Multi- Systematic Therapy	5	598	132,038	151	35,813	25.3%
Grand T	otal	15	2,287	315,906	1,362	161,843	59.6%

Provider Credential Review

For all random date of service claims and longitudinal files reviewed, PCG requested provider credential information for each of the clinicians or other staff that had rendered the service. The table below shows the number of staff reviewed by provider type:

Provider Type	# Reviewed
Community Support Worker	23
Therapist	57
Clinical Services Supervisor	1
Licensed Professional Clinical Counselor (LPCC)	1
Peer Support	2
Nurse	5
Psychiatrist	6
PRW	3
PSR	1
Psychosocial Rehabilitation Worker (PRW)	1



Unknown/Other	1
Total Staff Reviewed	101

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IT/Billing System Audit

System Overview

PMS uses a 3rd party clinical and billing system created and supported by NextGen Healthcare Inc., based in Horsham PA. The system is used for data intake, progress notes and billing. The system is written in.Net 4.0 and uses SQL Server 2008 which is one of the leading development environments for modern system applications.

The application operates on multiple servers and is backed up on a regular basis. Backup servers are available to run the application if the primary application servers became unavailable. This architecture is consistent with best practices system architecture and redundancy.

All system logons are requested by supervisors who then submit requests to the 1T helpdesk. The Database Administrator (DBA), a full-time employee of PMS is the only person who has rights to alter the database and grants access to approved persons who need access to the database. The only people requiring access to the database has been NextGen when they need to update the system and the DBA supervises them when NextGen updates the database.

Clinicians can access the system to update progress notes through Citrix, a leading 3rd party application used to support remote users.

The system is protected by a firewall and they have never had a known security breach.

Bill process

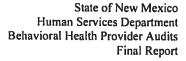
The system validates data entered into the system and can be configured to support custom validation checks. The system also prices the services and prepares an EDI 5010 837 file that is then sent to a 3rd party clearinghouse for payment.

IT Contacts

- Stephen C. Hansen, President/CEO
- Doug Smith, Executive Vice President
- Esteban Hidalgo, CTO

Application Controls - System Walkthrough

Prior to the Encounter the patient is registered into the NextGen system. The patient's demographic and insurance information is included in the registration process. All encounter information is captured on a paper form. The information from the form is entered into the





NextGen system and then electronically scanned and stored on an image server. The original document is then shredded and disposed of.

Once a claim is entered into the system it is validated and the staff has 72 hours to make any corrections. Claims are processed weekly. An 837 is created and then sent to a file server where it is then sent to the clearinghouse for payment. The clearinghouse sends back the remittance electronically and reports are run by accounting to verify payments received.

IT Strengths and Weaknesses

Strengths:

- The software application appears robust and is built using a leading software development environment and database.
- Security is high; only DB Administrator can alter database; usernames and passwords are controlled by IT department.
- System is backed up and is redundant.
- Users do not share login accounts.
- Claims and remittances are sent and received electronically
- The system has reports and screens so that claim billings and payments can be reviewed and audited by the accounting department.
- None of the PMS staff have access to the source code of the NextGen system.
- Formal training to use the system is provided for all users.

Weaknesses:

Application controls may be compromised by the following application risks:

- All data forms are keyed into the application by a few individuals.
 - O Despite the application's data entry edits there is opportunity for data entry error. There should be a periodic audit of the stored electronic form and the corresponding data that is stored online (e.g. compare # of units and procedures) to see if differences exist.
- There is opportunity for clerical staff to create and manage fictitious clients and providers. Independent audits on a periodic basis are needed to verify both the provider and patient and the patient's condition exists.
- After 837s have been created and stored on a file server and await transmission to the clearinghouse, they can be altered.



Recommendations

- Verify that 837s and 835s balance out using NextGen accounting or database reports to ensure the transmission files were not altered.
- On a monthly or quarterly basis create a process to verify that patient treatment documentation stored as an image on the image server matches what is in the NextGen database to prevent data entry mistakes.



Enterprise Audit

Provider Specific Methodology

PCG utilized a consistent, systematic approach to conducting the enterprise audit of Presbyterian Medical Services (PMS). PCG began by locating PMS's legal entity, its officers, and organizers. PCG also reviewed initial founding and leadership information on PMS.

PCG located and reviewed PMS's audited financial statements and tax data. PCG recorded and reviewed recent officers, key employees, and independent contractors. PCG also searched for other entities owned by key employees and contractors. PCG located related parties and analyzed both the parties and the relationships, reviewing for potential conflicts of interest.

PCG assembled the financial data and analyzed it, looking at key ratios, trends, and tracking variances. PCG tracked the organization's addresses and reviewed ownership of property online or through the county assessor's office. Finally, PCG performed media and court record searches on the organization or related individuals.

Due to the organization's interest in Partners in Wellness, both organizations were cross referenced.

Audit Observations

Presbyterian Medical Services is a large system of care comprised of community Health Centers, a pharmacy system, supported living facilities, and human services providers. In 2009, it invested in Partners in Wellness with TeamBuilders Counseling Services and Carlsbad Mental Health Center. In 2012, Carlsbad Mental Health Services was asked to leave the partnership after state agencies alleged that there were billing irregularities in Carlsbad's business. Carlsbad subsequently announced that it would withdraw.



Key Staff

First Name	Last Name	Position
Gordon	Dalen	Director
Katherine	DePaula	Director
Rose	Kelly	Director
Cynthia Rael	Vigil	Director
Keith	Riddle	Vice Chairman
Esther	Smedley	Director
Susan	Smith	Chairman
Nadine	Ulibarri-Keller	Director
Bernice	Brewer	Director
Carolyn	Renteria	Director
Bert	Sandoval	Director
Dan	Shannon	Director
Byron	Bartley	Director
Rob	Mitchell	Director
Debbie	Bonifer	Corp Secretary
Diane P	Martinez	VP HR
James L	Riebsomer	Corp Bus Advisor
Steve	Hansen	President/Treasurer
Don	Daniel	VP Legal Affairs
Lawrence	Lyons	VP Clinical Affairs
Doug	Smith	VP Operations
Sylvia	Montoya	Physician
Melanie	Ukanwa	Physician
Ellen	Piernot	Physician
Sally	Bodensteiner	Physician
Joanna	Sharpe	Director
Roger	Toledo	Director
Roberta C	Lee	CFO
Frank	Arnold	Physician
Jessie	Salazar	Physician
Karna	Patel	Physician
Chuck	Nielson	Director
Frank	McCasland	Director



Anthony	Armijo	Director
Scott	Michlin	Director

Financial Relationships

In 2011, the following organizations were paid as follows for staffing services:

Carlsbad Mental Health	\$601,033.00
UNM Health Sciences Center	\$187,446.00
CompHealth Medical Staffing	\$333,625.00

Summary of Findings and Recommendations

Findings	Recommendations
The organization was in a partnership arrangement with Carlsbad Mental Health through Partners in Wellness. PCG noted that Presbyterian Medical Services has made payments to Carlsbad Mental Health of \$413,533 in 2009; \$564,405 in 2010; and \$601,033 in 2012.	These transactions should be evaluated for possible excess benefits and Carlsbad Mental Health should be evaluated to determine if it is a disqualified person.
Presbyterian Medical Services has a large and unusual arrangement with a former employee, James L. Riebsomer. Multi-million dollar loans are recorded both to and from Mr. Riebsomer to buy a split dollar life insurance policy that is considered term benefits as part of a severance agreement. Compensation to Mr. Riebsomer was recorded as:	These transactions should be evaluated for possible excess benefits and Mr. Riebsomer should be evaluated to determine if he is a disqualified person.
\$875,946 in 2009; \$863,033 in 2010; and, \$851,924 in 2011.	



List of Key Documentation Reviewed

Document/Source	Year (if applicable)
Audited Financial Statements	2011, 2010, 2009
Form 990 (Nonprofit filing)	2011, 2010, 2009
Org chart	Current



Balance Sheet		2008	2009		2010		2011
Assets	E IN			MANA	PER COLUMN	1914	SIX III VIII II
Cash & cash equivalents	S	1.193,041	\$ 1,858,155	s	2.709.979	s	7 ,296,273
Patient accounts receivable, net allowance for doubtful accts of \$4M							
(2011) \$6,600,000 (2010) \$7,900,000 (2009) & \$6,200,000 (2008)	S	5.812.905	\$ 4,652,988	5	5.084.125	\$	3.299,689
Contract & other receivables, net of allowance for doubtful accts of							
\$500K (2011) \$4 00 K (2010) \$122K (2009) & \$127K (2008)	S	3,155.013	\$ 2.843.201	S	4.811.879	S	4,901.648
Inventories	\$	380,429	\$ 296,552	S	306,132	S	348,525
Short-term investments	\$	1,932.541	\$ 1,890,635	S	2,106,053	S	1,897,294
Accrued interest on related party receivable	S	120,000	\$ 240,000	\$	236,993	\$	251,610
repaid expenses & other assets	\$	209,466	\$ 233,635	S	236,317	\$	315.783
Related party receivable	\$	2.000.000	\$ 2,000,000	S	1.762,492	S	1,511,182
nvestment in Partners in Wellness	S	-	\$ 101,305	\$	105,112	S	169,576
Property, plant & equipment, net	S	24.064.251	\$ 23,373.676	\$	24.308.702	S	23.023.928
Total Assets	s	38,867,646	******	s	41,667,784	s	43,015,508

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Liabilities								
Accounts Payable	\$	1,532.069	S	1,455,555	5	1.526,855	S	1,577,385
Accrued liabilities	\$	5.846,224	S	6,061,865	\$	6.177.263	\$	7,046,302
Accrued interest on post-retirement & termination benefits	s	204,568	S	364,164	s	179.629	s	244,176
Estimated third-party payer settlements	S	1.052.724	S	1,223,219	\$	2.675.033	\$	3.003.869
Deferred revenue	S	1.168.322	S	355,535	\$	651,419	S	897.678
Current portion of post-retirement & termination benefits	s	116,248	s	638.954	s	548.869	s	582.722
Current portion of debt	\$	1,279.884	S	1.565,354	\$	1.667.265	S	1.034.255
Debt, less current portion	S	8,558.742	\$	7.571,778	S	6,410,681	S	6.357,677
Post-retirement & termination benefits, less current portion	s	3.409,470	S	2.770.515	\$	2,676,368	\$	2.033,775
Total Liabilities	S	23,168,251	S	22,006,939	s	22,513,382	s	22,777,839
Net Assets	s	15,699,395	S	15,483,208	s	19,154,402	s	20,237,669
Total Liabilities and Net Assets	S	38,867,646	S	37,490,147	S	41,667 784	S	43,015,508



2008			FY2009		2010	2011	
NO. STATE		SAL	COLUMN TO SERVER	B333		500	ZUII
S	33,634,242	S	33,723,409	S	37 524 646	2	37,523,287
S	28.138.471	\$				_	30,588,504
\$	2,824,696	S		_		-	3,292,608
\$	2,044,165	2	70	-		-	2,172,562
S	810,133	S		_	1	_	798,390
\$	311.528	\$	311.116	S	279,788	S	280,782
s	67,763,235	s	67,722,438	s	74,512,251	s	74,656,133
11-91-91				TV Eng	Ne Pallon	Sint	SINGULAR IN
\$	35,292.812	S	38,189,766	S	39,544,286	2	41,692,846
\$	7.309.503	S	8,421,566	S		-	9.120.417
\$	4.198,058	S		S	9	-	4.651,504
S	3.789.255	S	3,554,821	S		-	4,240,994
S	3.647.912	S	3.511.548	S	1	-	3.811.094
S	2,080.572	S	1,929,425	2	A 15	-	
S	1,599.134	S	1.673.714	S		-	2.099,146
S	1,150,803	S	1.601.640	S		-	1.949.670
S	1,645,800	S	1,540,334			_	1,375,324
\$	1,317,901	S		-	1		1,297,522
S	1.239.000	S		-		-	1,018,732
S	1,010,621	s	•	-		_	1.312.522
\$	689,374	S	•	-	.,,	-	637,738
S	64,970,745	S	68,311,977	S	70,798,129	S	73,207,509
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 28.138,471 \$ 2.824,696 \$ 2.044.165 \$ 810.133 \$ 311.528 \$ 67,763,235 \$ 67,763,235 \$ 4.198,058 \$ 3.789.255 \$ 3.647.912 \$ 2,080.572 \$ 1,599.134 \$ 1,150,803 \$ 1,645,800 \$ 1,317,901 \$ 1,239.000 \$ 1,010,621 \$ 689,374	\$ 28.138,471 \$ \$ 2.824,696 \$ \$ \$ 2.044,165 \$ \$ \$ 810,133 \$ \$ 311.528 \$ \$ \$ 67,763,235 \$ \$ \$ 67,763,235 \$ \$ \$ 35.292.812 \$ \$ 7.309,503 \$ \$ 4.198,058 \$ \$ 3.789,255 \$ \$ 3.647,912 \$ \$ 2,080,572 \$ \$ 1,599,134 \$ \$ 1,150,803 \$ \$ 1,645,800 \$ \$ 1,317,901 \$ \$ 1,239,000 \$ \$ 1,010,621 \$ \$ 689,374 \$ \$	\$ 28.138,471 \$ 28.229.976 \$ 2.824.696 \$ 2.909,640 \$ 2.044.165 \$ 1.691,604 \$ 810.133 \$ 856.693 \$ 311.528 \$ 311.116 \$\$ 67,763,235 \$ 67,722,438 \$\$ 35.292.812 \$ 38,189.766 \$ 7.309.503 \$ 8.421,566 \$ 4.198.058 \$ 3.961,735 \$ 3.789.255 \$ 3.554.821 \$ 3.647.912 \$ 3.511.548 \$ 2.080.572 \$ 1.929.425 \$ 1,599.134 \$ 1.673.714 \$ 1,150,803 \$ 1.601.640 \$ 1,645,800 \$ 1,540,334 \$ 1,317,901 \$ 1,128.861 \$ 1.239.000 \$ 1.095,000 \$ 1.010,621 \$ 976,264 \$ 689,374 \$ 727,303	\$ 28.138,471 \$ 28,229,976 \$ \$ 2.824,696 \$ 2.909,640 \$ \$ 2.004,165 \$ 1.691,604 \$ \$ 810.133 \$ 856.693 \$ \$ 311.528 \$ 311.116 \$ \$ \$ 67,763,235 \$ 67,722,438 \$ \$ \$ 37.309,503 \$ 8.421,566 \$ \$ 7.309,503 \$ 8.421,566 \$ \$ 4.198,058 \$ 3.961,735 \$ \$ 3.789,255 \$ 3.554,821 \$ \$ 3.647,912 \$ 3.511,548 \$ \$ 2,080,572 \$ 1,929,425 \$ \$ 1,599,134 \$ 1.673,714 \$ \$ 1,150,803 \$ 1.601,640 \$ \$ 1,645,800 \$ 1,540,334 \$ \$ 1,317,901 \$ 1,128,861 \$ \$ 1,239,000 \$ 1,095,000 \$ \$ 1,010,621 \$ 976,264 \$ \$ 689,374 \$ 727,303 \$ \$	\$ 28.138,471 \$ 28.229,976 \$ 30,812,096 \$ 2.824,696 \$ 2.909,640 \$ 3.394,757 \$ 2.044,165 \$ 1.691,604 \$ 2.013,093 \$ 810,133 \$ 856,693 \$ 487,871 \$ 311.528 \$ 311,116 \$ 279,788 \$ \$ 67,763,235 \$ 67,722,438 \$ 74,512,251 \$ \$ 35,292,812 \$ 38,189,766 \$ 39,544,286 \$ 7,309,503 \$ 8,421,566 \$ 8,703,990 \$ 4.198,058 \$ 3.961,735 \$ 4,199,799 \$ 3.789,255 \$ 3.554,821 \$ 3.843,316 \$ 3.647,912 \$ 3.511,548 \$ 3.563,534 \$ 2,080,572 \$ 1,929,425 \$ 1,717,271 \$ 1,599,134 \$ 1.673,714 \$ 1.879,689 \$ 1,150,803 \$ 1.601,640 \$ 1.609,708 \$ 1,540,334 \$ 1,347,707 \$ 1,317,901 \$ 1,128,861 \$ 1,181,414 \$ 1,239,000 \$ 1,095,000 \$ 1,288,360 \$ 1.010,621 \$ 976,264 \$ 1,196,592 \$ 689,374 \$ 727,303 \$ 722,463	\$ 28.138,471 \$ 28,229,976 \$ 30,812.096 \$ \$ 2.824.696 \$ 2.909,640 \$ 3.394,757 \$ \$ 2.044.165 \$ 1.691,604 \$ 2.013.093 \$ \$ 810.133 \$ 856.693 \$ 487,871 \$ \$ 311.528 \$ 311.116 \$ 279,788 \$ \$ \$ 67,763,235 \$ \$ 67,722,438 \$ 74,512,251 \$ \$ \$ 67,763,235 \$ \$ 67,722,438 \$ 74,512,251 \$ \$ \$ 35.292.812 \$ 38,189,766 \$ 39,544,286 \$ \$ 7.309.503 \$ 8.421,566 \$ 8,703,990 \$ \$ 4.198.058 \$ 3.961,735 \$ 4.199,799 \$ \$ 3.789.255 \$ 3.554.821 \$ 3.843,316 \$ \$ 3.647.912 \$ 3.511.548 \$ 3.563,534 \$ \$ \$ 2.080.572 \$ 1.929.425 \$ 1.717.271 \$ \$ 1.599.134 \$ 1.673,714 \$ 1.879,689 \$ \$ 1.150,803 \$ 1.601.640 \$ 1.609,708 \$ \$ 1.645,800 \$ 1.540,334 \$ 1.347,707 \$ \$ 1.317,901 \$ 1.128.861 \$ 1.181,414 \$ \$ 1.239.000 \$ 1.095,000 \$ 1.288.360 \$ \$ 1.010,621 \$ 976,264 \$ 1.196.592 \$ \$ 689,374 \$ 727,303 \$ 722.463 \$ \$

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Income/Loss from operations	S	2,792,490	S	(589,539)	S	3,714,122	S	1,448,624
income Loss it an aperations		4174170		(307,337)	,	3,714,122		1,440,024
Interest expense	S	(884.137)	S	(765.804)	S	(740,637)	S	(593,615)
Unrealized gain on investments	S	(535,936)	S	479,461	S	167,409	\$	(102,040)
Rental income	\$	136.000	\$	186,984	\$	124.229	S	131.045
Realized loss on investments	\$	(85.549)	\$	(257.898)	\$	23.020	S	77.950
Gain on disposal of property, plant & equipment	S	70.390	\$	450,255	S	168,128	S	(100.749)
Interest income	S	168.216	\$	179.049	S	186.324	\$	153.728
Equity in profits of Partners in Wellness	S	(150.000)	S	101,305	S	28.599	\$	68.324
Total nonoperating expense/loss, net	S	(1,281,016)	S	373,352	S	(42,928)	S	(365,357)
Total Expenses	s	66,482,219	s	68,095,790	s	74,469,323	S	74,290,776
Change in Net Assets	S	1,511,474	S	(216,187)	S	3,671,194	S	1,083,267
Net Assets, beginning of year	s	14,187,921	s	15,699,395	s	15,483,208	s	19,154,402
Net Assets, end of year	S	15,699,395	S	15,483,208	S	19,154,402	S	20,237,669

The Counseling Center Inc.

Clinical Narrative IT Narrative Enterprise Narrative





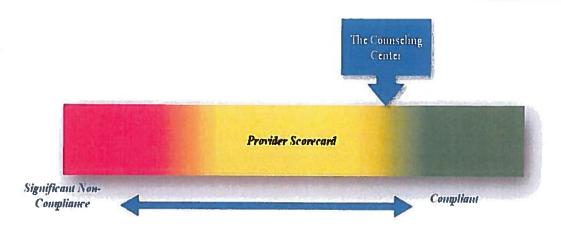
THE COUNSELING CENTER BEHAVIORAL HEALTH PROVIDER AUDIT

Case File Audit

Dates of Onsite Review	March 6 – 11, 2013				
Main Point of Contact at Facility	Jim Kerlin, Chief Executive Officer				
Extrapolated Date of Service Overpayments	\$612,663				
Actual Longitudinal Overpayments	\$43,137				
Total Overpayments	\$655,800				

Scorecard results are as follows:

Random Sample Compliance Rate	Longitudinal Compliance Rate
83%	80%



This scorecard result translates to the following Risk Tier:

- 2 Significant volume of findings that include missing documents
- Provide trainings and clinical assistance as needed.
- Potentially embed clinical management to improve processes.



Provider Overview

Payer	\$ Claims Paid FY12	\$ Claims Paid Audit Peri			
BHSD	940,241	3,054,500			
CYFD	47,531	127,226			
Medicaid FFS	54,894	200,934			
Medicaid MCO	846,114	2,934,261			
NMCD	18,274	108,625			
Other	3,365	115,508			
Grand Total	1,910,419	6,541,053			

Audit Team Observations

- Chief Executive Officer Jim Kerlin met the team at the site and an entrance conference
 was immediately held. Chief Operating Officer Sandra Wilder was also present at the
 entrance conference and was designated as the team's primary point of contact for data
 collection.
- Personnel files and supervision logs were produced in paper format within hours of the team's arrival onsite. The HR director explained the format of the personnel files and the PCG team manually pulled and scanned the necessary documentation.
- Clinical records were extracted from Anasazi, the organization's EHR system. Due to challenges with electronic transfer of the files, copies of the necessary documents were printed from the system and provided to the audit team in paper format for scanning and uploading. The audit team was not involved with the extraction of files from electronic systems.
- Counseling Center staff started extracting clinical files on the first day of the audit. They continued to extract files during the weekend, when the audit team was offsite, so that almost all of the files had been provided in paper format by the time of the team's return to the site on Monday.



- An exit conference was held with CEO Jim Kerlin on March 13. PCG reiterated that the
 onsite presence was for information gathering so no findings would be provided.
- Clinical Reviewers noted the following general findings:
 - Comprehensive Clinical Assessments were not always provided to determine/support medical necessity for the billed service.
 - o Treatment plans were missing, not up to date, and/or not individualized per consumer.
 - o Progress Notes/Recipient Documents were missing, incomplete, and insufficient of necessary information.

Random Date of Service Claim Review

PCG reviewed one hundred and fifty (150) random date of service claims for July 1, 2009 through January 31, 2013. Below is a table showing the relevant programs that were included in PCG's random audit sample and the resulting findings:

Procedure Code	Program Description	# of Claims Reviewed	\$ Value Claims Reviewed	# Claim s Failed	\$ Value Claims Failed	% Claims Failed
90804	Outpatient—20-30 minutes	7	307	0	0	0.0%
90806	Outpatient—45-50 minutes	22	1,450	0	0	0.0%
90847	Family Therapy	5	393	0	0	0.0%
90853	Group Therapy	14	424	0	0	0.0%
90862	Medication Management	7	508	0	0	0.0%
H0002	Behavioral Health Screening	5	248	1	40	20.0%
H0015	Intensive Outpatient Program	5	661	0	0	0.0%
H0031	Mental Health Assessment	6	1,627	0	0	0.0%
H2010	RN Medication Monitoring	14	1,033	0	0	0.0%
H2011	Crisis Intervention Services	5	403	0	0	0.0%
H2015	HO, HN, HM—CCSS	40	2,626	17	803	42.5%



H2017	Psychosocial Rehabilitation	13	1,813	6	803	46.2%
T1007	Behavioral Health Treatment Plan Update	7	792	2	228	28.6%
Grand Total		150	12,284	26	1,873	17.3%

Specific Random Sample Review Findings

For each program reviewed, PCG identified the level of compliance and any specific areas of concern. Below is a table showing each of the non-compliant claims PCG validated, the reason(s) why the claim was found to be out of compliance, and the area(s) of concern PCG identified:



Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
90862	GA 06/26/2012	Pass	Pass	Pass	Fail	Pass	Pass	Fail	NA	NA	No documentation of client's progress or lack of. No documentation of Informed consent for medication.
H0002	LA 01/17/2012	Fail	NA	NA	NA	NA	Pass	NA	NA	NA	No documentation of family or collartoral involvement.
H2010	DE 06/02/2010	Pass	Pass	Pass	Pass	Pass	Pass	Fail	NA	NA	No documentation of Informed Consent for Medication.
H2015	HS 05/06/2011	Pass	Pass	Fail	Fail	NA	Pass	NA	NA	NA	Client called CSW about medication refills. No documentation of client's risk assessment.
H2015	JA 09/27/2011	Pass	Pass	Pass	Fail	NA	Fail	NA	NA	NA	
H2015	KS 09/07/2012	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Client called staff on re-scehduling appointments.
H2015	LD 03/23/2011	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Contact made via phone.
H2015	LI 12/08/2010	Fail	Fail	Fail	Fail	NA	Fail	NA	NA	NA	No documentation of Assessment or Treatment Plan in this file. Billed Code is for CCSS but service was Crisis Intervention. Billed Code is for CCSS but service was Crisis Intervention. Staff is not on provider's list.
H2015	LN 08/18/2009	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Met with CSW at office.
H2015	LS 03/31/2011	Pass	Pass	Pass	Pass	NA	Fail	NA	NA	NA	Staff is not listed and unknown as to her qualifications.
H2015	MG 08/16/2012	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	CSW met with client at center.
H2015	PK 02/10/2010	Pass	Pass	Fail	Pass	NA	Fail	NA	NA	NA	Client met with CSW at the center. Unknown history of CSW, not on list. Unknown history of CSW, not on list.
H2015	PR 12/01/2009	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Treatment Plan Update meeting held at CSW office.

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H2015	PS 03/11/2010	Pass	Pass	Pass	Fail	NA	Pass	NA	NA	NA	6 units billed inappropriately as the progress note documents 3 units but same note entered two times and billed twice.
H2015	PS 03/30/2010	Pass	Pass	Pass	Fail	NA	Pass	NA	NA	NA	Two progress notes, same day, one at 2:30-3:00pm and another at 6:00-6:30pm but both notes typed at 4:37pm same day as the notes. Notes are almost duplicate in wording.
H2015	RM 07/20/2011	Pass	Pass	Pass	Fail	NA	Pass	NA	NA	NA	Progress note documents case closure due to no contact/loss of contact with client.
H2015	SC 02/24/2012	Pass	Pass	Fail	Fail	NA	Pass	NA	NA	NA	CSW called collateral contacts regarding client. No documentation of client's safety.
H2015	VF 03/01/2012	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Telephone contact to remind client of appointment.
H2015	VR 06/14/2010	Pass	Pass	Fail	Pass	NA	Pass	NA	NA	NA	Client met with CSW at the office as a scheduled appointment.
H2017	DE 09/09/2009	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Staff does not meet the required trainings.
Proc Code	Recipient DOS	Assessment / Screening	Treatment Plan	Service Delivery	Psych / Progress Notes	Billing	Staffing	Consent Forms	Pharma	Other	Comments
H2017	HC 10/29/2010	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Staff is listed as not qualified.
H2017	LL 09/10/2009	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Staff is not qualified /has not met required trainings.
H2017	LS 10/22/2010	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA	NA	Staff is listed as not qualified.
H2017	MA 06/20/2012	Pass	Pass	Pass	Pass	Fail	Pass	NA	NA NA	NA	Staff not qualified or did not meet training requirements.

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-												
T1007	NR 03/28/2012	NA	Fail	NA	NA	NA	Pass	NA	NA	NA		

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Sampling Definition: Sampling is a statistical technique designed to produce a subset of elements drawn from a population, which represents the characteristics of that population. The goal of sampling is to determine the qualities of the population without examining all the elements in that population. Random selection of claims is necessary in order to produce a valid sample. In a random sample, claims are selected from a population in such a way that the sample is unbiased and closely reflects the characteristics of the population.

Sampling Frame Size: Total number of claims from universe of claims from which the sample was selected.

Sampling Unit: The entire claim amount.

Time Period: 7/1/2009 - 1/31/2013

Sample Size: Sample size is 150 claims.

Extrapolation: The overpayment was identified using the lower bound of the 90% confidence interval.

Southern New Mexico Human Development					
Sample Size	150				
Total Paid for Sample	\$12,284				
Sampling Frame Size	78,965				
Number of Sample Claims with Overpayments	26				
Tentative Overpayment Using Lower Bound of the 90% Confidence Interval	\$612,663				

Longitudinal File Review

PCG selected between one and five of high risk procedure codes at each reviewed provider and then selected the five recipients who accounted for the highest dollar billing associated with each selected procedure code. PCG then performed an administrative and clinical review of 100 percent of the claims associated with each selected procedure code and recipient which were paid



during calendar year 2012. Below is a table showing the relevant programs that were included in PCG's longitudinal file review and the resulting findings:

Proc Code	Program Description	# of Cases Reviewed	# Claims Reviewed	\$ Claims Reviewed	# Claims Failed	\$ Value Claims Failed	% Claims Failed
H2015	HO, HN, HM— CCSS	5	520	30,693	71	4,315	13.7%
H2017	Psychosocial Rehabilitation	5	1,009	163,178	234	38,821	23.2%
Grand T	otal	10	1,529	193,871	305	43,137	20.0%

Provider Credential Review

For all random date of service claims and longitudinal files reviewed, PCG requested provider credential information for each of the clinicians or other staff that had rendered the service. The table below shows the number of staff reviewed by provider type:

Provider Type	# Reviewed		
Community Support Worker	14		
Therapist	17		
Nurse	3		
Psychiatrist	1		
Psychosocial Rehabilitation	4		
Unknown/Other	2		
Total Staff Reviewed	41		



IT/Billing Systems Audit

System Overview

The Counseling Center utilizes the Anasazi System for most of its medical records and billing. The system is used by all of the Rio Grande Network, and while each installation is administered by the individual agency, the differences are really superficial, such as:

- The way menus are customized to be displayed per the user roles,
- How user roles are defined,
- The customization and scheduling of reports and
- When certain system enhancements are implemented in each agency.

Individual agencies can decide what system upgrades are implemented and in what order. Most agencies in the Rio Grande system stay one to three updates behind the most recent. Each site generally deploys the updates to development installations to test and verify the updates before they are deployed into production.

The software is installed on the TCC Microsoft Window Network and is primarily accessed through the Citrix system, which allows all administrative and clinical staff to access the system from any computer.

Anasazi would not allow TCC (nor any provider) to disclose any training or systems documentation to our auditors, claiming it was proprietary.

Bill Processing

On a simple level, after services are provided to the client, the clinician updates the file with notes and the time and date of encounter. The Anasazi software processes this information and calculates the number of units that the service should be billed for, and what HCPCS/CPT code should be assigned to the service, using the service provided and start and stop times of the service.

The service is processed by the Anasazi system and transformed into an 837 billing format, which is uploaded to Optum health through the Optum Netwerkes system.

PCG auditors discussed IT with staff on March 5 & 6, 2013 and continued to receive information from TCC staff through March 13.

IT Contacts



- Sandra Wilder, COO, Clinical Director
- David Souder, IT Specialist
- Crystal Sampson, Billing Consultant
- Chris Moffat, IT Director, Rio Grande Behavioral Health Services, Inc.

Application Controls - System Walkthrough

Administration and Segregation of Duties

There are two systems that TCC users access: the Microsoft Windows Network and the Anasazi System. The Anasazi system is accessible both through the Windows network and through any computer that is connected to the internet. For that reason, PCG will only discuss Anasazi access in this report; the Windows network users are held in audit documentation collected by PCG for any required future reference.

User Roles

System Admin Group: Can add users and configure data sheets for health plans and services.

- 1. Chrystal Sampson, Rio Grande Behavioral Services
- 2. Cheryl Otero-Baker, Administrative Office Manager
- 3. Chris Moffat, Rio Grande Behavioral Services
- 4. Jaime Alvarez, Southwest Counseling

Administrative Group: Can configure data sheets for health plans and services.

- 1. David Souder
- 2. Bethany Akeroyd
- 3. Ashley Whitley

<u>Medical Records and Intake Groups:</u> Records Clerks and Intake Staff have appropriate administrative levels of access to records; primarily administrative and demographic records and read only for clinical information.

<u>Clinical Group:</u> All clinicians who bill are in the Clinical Group. They can enter clinical service provision to the system.

COI Group: QI Manager is in this group.

Clinical Supervisors Group: Clinical Supervisors.



Rio Grande Supervisors Group:

Supervisory staff from Rio Grande Behavioral Health Services are provided with supervisory roles due to the management services agreement with TCC.

- 1. Cooper, Tammy
- 2. Lara, Maria
- 3. Sandoval, Dexter

<u>Auditors Group:</u> No staff at TCC currently have the Auditor Role, but TCC has established four Auditor accounts should auditors need access.

IT Strengths and Weaknesses

Strengths

- TCC's billing applications are available from any computer connected to the internet via Citrix, which make for ease of use from any computer and maintains a uniformly enforced security policy.
- Users do not share login accounts.
- The Anasazi software offers sequestration of clinical information so that users' roles
 determine the kind of information each user may have access to on a per client basis. For
 example, a front office clerk may have access to certain demographic information, but
- Each clinician enters his own billing information.
- Each clinician does not know what CPT/HCPCS codes are used for billing the service provided.
- Anasazi software calculates units billed based on start and end times recorded by the clinician.
- Anasazi software allows for members of a group therapy session to arrive and leave at different times, allowing for more accurate tracking group services, and therefore billing.

Weaknesses

- The point of entry to the claims payment system provides the ability to change any billing from what the clinician entered. The 837 can be changed when connected to Optum Netwerkes. The person uploading the 837 can make any changes to billing with no audit trail.
- Training is done mostly on an ad hoc basis.



Recommendations

- Create audit trail for any changes made to 837 files when they are uploaded to the clearinghouse.
- Develop formalized training system for all users who create charge entry and billing.



Enterprise Audit

Provider Specific Methodology

PCG utilized a consistent, systematic approach to conducting the enterprise audit of The Counseling Center. PCG began by locating The Counseling Center's legal entity, its officers, and organizers. PCG also reviewed initial founding and leadership information on The Counseling Center.

PCG located and reviewed The Counseling Center's audited financial statements and tax data. PCG recorded and reviewed recent officers, key employees, and independent contractors. PCG also searched for other entities owned by key employees and contractors. PCG located related parties and analyzed both the parties and the relationships, reviewing for potential conflicts of interest.

PCG assembled the financial data and analyzed it, looking at key ratios, trends, and tracking variances. PCG tracked the organization's addresses and reviewed ownership of property online or through the county assessor's office. Finally, PCG performed media and court record searches on the organization or related individuals.

Audit Observations

The Counseling Center provides mental health services to Otero and Lincoln Counties. The organization also provides clinical experience for students in New Mexico State University's Alamogordo nursing program.

Key Staff

First Name	Last Name	Position
Fred	Baker	President
Lulu	Valdez	VP
Noel	Brewer	Secretary
Donna	Dulmaine	Member
Ferial	Abood	Member
James R.	Kerlin, Jr	CEO
Sandra	Wilder	C00



Financial Relationships

The Counseling Center contracts with Rio Grande Behavioral Health Services, Inc. (RGBHS) for the provision of accounting, billing, and human resources functions. The organization paid RGBHS \$168,000 for these services in 2010¹. Rio Grande is a provider sponsored network and each organization's board members serve as rotating members of the RGBHS board. While RGBHS receives monthly fees from its members, it has also distributed various grants back to its members.

In addition, The Counseling Center contracts with Rio Grande Management, LLC (RGM) paying \$139,000 for management services (2010). These include legal services and the provision of executive management. Providence Service Corporation fully owns RGM. Providence is a large, for-profit national corporation providing government sponsored social services directly or indirectly through managed local entities. Providence's network originated in Arizona and has developed a network of providers serving 70,000 clients in the US and Canada. The Executive Director of this organization is an employee of Providence Service Corporation.

In 2011, Executive Director, James Kerlin was paid \$168,000 from this related organization.

Summary of Findings and Recommendations

Findings	Recommendations			
In disclaimers, Rio Grande/Providence member organizations state that management staff may have other responsibilities to Providence. These arrangements make it unclear if the executives charged by Providence are part or full time for this organization. Moreover, without full disclosure, it is difficult to determine if the salaries or fees are reasonable. On the surface,	compensation and benefits should be revealed for this organization and for its services to			

¹ Most recent year for which representative payments for both behavioral health and management services were reported.



the arrangements and amounts paid appear reasonable, but this weak and abnormal public disclosure may have the effect of masking excessive compensation or benefits. In addition, these arrangements circumvent federal disclosure requirements for charities filing Form 990 and make it difficult for the public to benchmark charitable organizations.

List of Key Documentation Reviewed

Document/Source	Year (if applicable		
Audited Financial Statements	2012, 2011, 2010		
Form 990 (Nonprofit filing)	2011, 2010, 2009		
Contracts			
Organizational Charts			

Balance Sheet		2009		2010		2011
Assets						
Cash & cash equivalents	\$	687,129.00	\$	234,513.00	\$	221,188.00
Accounts receivable, less allowance for doubtful accts of \$20k (2009); \$10k (2010);						
\$10k (20120	\$	292,399.00	\$	198,407.00	\$	195,602.00
Employee receivable	\$	-	\$	-	\$	900.00
Prepaid expenses	\$	12,467.00	\$	10,696.00	\$	12,310.00
Land	\$	100,000.00	\$	100,000.00	\$	100,000.00
Building & improvements	\$	1,041,730.00	\$	1,041,730.00	\$	1,041,730.00
Computer equipment	\$	72,795.00	\$	72,795.00	\$	72,795.00
Office equipment	\$	181,628.00	\$	181,628.00	\$	181,628.00
Vehicles	\$	75,699.00	\$	56,451.00	\$	56,451.00
Less accumulated depreciation	\$	(617,624.00)	\$	(636,174.00)	\$	(668,890.00)
Total Assets	\$1	1,846,223.00	\$1	,260,046.00	\$1	,213,714.00
Liabilities			8 5			
Accounts Payable	\$	516,531.00	\$	51,666.00	\$	55,228.00
Accrued expenses	\$	63,149.00	\$	31,866.00	\$	32,142.00



Deferred revenues	\$ 2,043.00	\$ -	\$ -
Note payable-current portion	\$ 46,201.00	\$ 27,235.00	\$ 22,173.00
Notes payable, net of current	\$ 556,158.00	\$ 534,923.00	\$ 512,420.00
Total Liabilities	\$1,184,082.00	\$ 645,690.00	\$ 621,963.00
Net Assets	\$ 662,141.00	\$ 614,356.00	\$ 591,751.00
Total Liabilities and Net Assets	\$1,846,223.00	\$1,260,046.00	\$1,213,714.00



Income Statement	2009	2010	2011
Revenue			
Grants/contracts	\$ 1,670,949.00	\$ 1,381,913.00	\$ 2,280,139.00
Contributions & fees	\$ 1,079,970.00	\$ 1,063,861.00	\$ 131,940.00
Interest income	\$ 2,704.00	\$ 7,511.00	\$ 551.00
Miscellaneous income	\$ 16,350.00	\$ 30,008.00	\$ 7,342.00
Total Revenues and Support	\$2,769,973.00	\$2,483,293.00	\$ 2,419,972.00
Expenses			
Program expenses	\$ 2,477,556.00	\$ 2,278,595.00	\$ 2,199,805.00
Admin expenses	\$ 255,044.00	\$ 235,344.00	\$ 226,008.00
Fundraising	\$ 18,393.00	\$ 17,139.00	\$ 16,765.00
Total Expenses	\$2,750,993.00	\$2,531,078.00	\$ 2,442,578.00
Change in Net Assets	\$ 18,980.00	\$ (47,785.00)	\$ (22,605.00)
Net Assets, beginning of year	\$ 643,161.00	\$ 662,141.00	\$ 614,356.00
Net Assets, end of year	\$ 662,141.00	\$ 614,356.00	\$ 591,751.00